

The challenges of hybrid IT and how to overcome them



We commissioned *451 Research* to survey *1,500* organisations across multiple verticals and geographies on the state of hybrid IT deployments. **Here's what they found:**

What's holding people back from using hosted services?

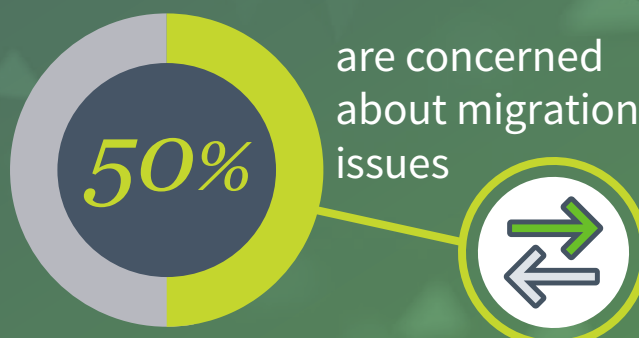


What's the answer?

Get *application strategy consulting* and use *managed hybrid security services*



Ask your service provider for a consumptive deal with *zero up front cost*



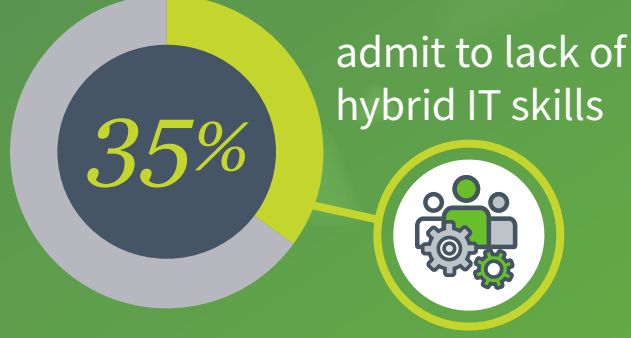
Use *professional* programme managers with *proven processes* embedded in their systems



Use a *proven abstraction, orchestration, and automation engine* – or a partner with one



Get a *portal* that shows you *where everything is* in your hybrid estate – or use a partner's



Let your *hosting partner* provide the *skills you need* as part of a managed service

55% have security and compliance concerns

The answer:

Get application strategy consulting and use managed hybrid security services

Why are only 15% of companies using hybrid cloud?

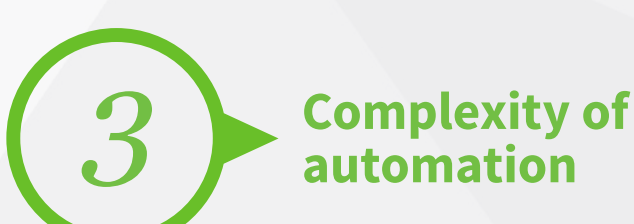
What's the answer?



Use a service provider with their own *integrated private and public cloud platform*



Make sure your service provider also has a *multi-cloud orchestration engine*



Your partner's management toolset should *employ abstraction, open standards, and libraries to ease automation*



Use a service partner with an *integrated service delivery platform* to support and/or manage all your different kinds of hybrid IT

[Download the full 451 Research Report](#)

Strategy briefing:
Success factors for managing hybrid IT

Visit <http://www.dimensiondata.com/hybridITinsights>